

Methodology Implementation in Insurance Client

Mandate

- Support the implementation of a new Business Analysis methodology utilizing Fact Modeling and Feature Derivation

Known Environmental Issues:

- Technology teams were segregated with high levels of conflict between the groups and individuals
- Insurance environment is slow to change and highly risk-averse
- Primary teams were made up of large unionized-employee base with small numbers of contractors
- Limited experience, exposure and skill of existing resources
- Lack of global industry expertise and experience internally

Our Strategy

- Place a senior level consultant with conflict resolution, methodology development, and Business Analysis management onto one of the most challenging and high profile projects at the client site
- Utilize project as pilot or proof of concept to resources on the floor with minimal buy-in

Key Work Activities

- Hands-on mentoring in the application of the applied aspects of the new methodology
- Re-alignment of the challenged project
- Introduced Ambiguity Management concept to enhance the methodology
- Introduced Ambiguity Log to increase inter-team communication and reduce conflict
- Introduced CRRSP Methodology concepts where applicable
- Application of CRRSP validation techniques to correct issues
- Worked with individual team members to discuss new concepts, expectations, challenges and results

Individual Project Results

- Project work on future phases was halted until Phase 1A break and fix had been brought under control
- Increased team collaboration
- Identification of new critical project risks, impacts and gaps
- Savings of \$390,762 plus \$1 mil decrease in request for subsequent phase
- **Grand total project cost savings for this client: \$1,390,762**

Overall Results

Benefits:

- **Increased cohesiveness & collaboration**
- **Improved requirement accuracy**
- **Increased confidence**
- **Project re-alignment**
- **Increased productivity**

Contact Us:

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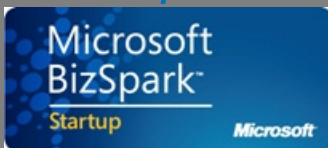
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- Increased collaboration with stakeholders and corporate executives
- Increased inter-team collaboration
- Identification of areas for corporate and organizational changes
- Recommendation for corporate and organizational changes
- Increased productivity and effectiveness
- Increased collaboration with the business
- Increased business confidence in development
- Rapid re-alignment of a specific project
- Decreased costs

For more information about this or other projects or to schedule a personal meeting to find how we can help your team accomplish multiple goals more effectively, please contact our sales team or visit us on the web.

Partnerships:



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Look for us on:



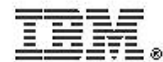
LinkedIn Groups:



Proprietary Methodologies:



Past & Present Clients:



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